16 March 2020

Dear Valued TNPA Customer

**Tariff Application by the National Ports Authority for the Tariff Years 2020/21 - 2022/23**

Transnet National Ports Authority ("TNPA") is the landlord port authority responsible for the safe, efficient and effective economic functioning of the national ports system which it manages, controls and administers. The key business activity is to provide and manage port infrastructure and maritime services.

In terms of Section 72 (1) (a) of the National Ports Act 2005 (Act No. 12 of 2005) TNPA submitted its tariff application for the 2020/21 financial year to the Ports Regulator of South Africa ("PRSA"). The PRSA after considering the tariff application, concluded that an appropriate overall increase in average tariffs for the financial year 2020/21 is **0.32%**.

In particular:

- **Marine Services and related tariffs** (Section 1-8 of the Tariff Book, excluding Section 7 that deals with cargo dues) are to **increase by 5.5%**
- **Container (full) export cargo dues** are to **decrease by 20%** and all other container cargo dues to remain **unchanged**
- **All Roro cargo dues** to remain **unchanged**
- **Coal export cargo dues** are to **increase by 10%**
- **Magnetite export cargo dues** to **increase by 10%**

- **All other cargo dues** are to **remain** at 2019/20 tariff levels with caps applicable as follows:
  - All break-bulk cargo dues are to be capped at **R31.50/ton**
  - All dry bulk cargo dues are to be capped at **R18.00/ton**
  - All liquid bulk cargo dues are to be capped at **R37.00/kl**
All marine tariffs (Section 1-8 of the Tariff Book, excluding Section 7 that deals with cargo dues) for existing commercial South African flagged vessels as well as commercial vessels registered in South Africa 2019/20 will receive a 30% discount applicable year on year up to 31 March 2022. Vessels registered in South Africa in 2020/21 will receive a 20% discount up to 31 March 2022 and similarly a vessel registered in 2021/22 will receive a 10% discount up to 31 March 2022. The incentive will thereafter be reviewed.

In line with the Multi-Year Tariff Methodology of March 2017, the Ports Regulator has projected that the indicative overall average tariff adjustment for the 2021/22 and 2022/23 tariff years will be at or below the 6% inflation target band.

The aforementioned tariff amendments will be automated through the TNPA invoicing systems triggered by the normal submission of cargo dues orders, effective from the 1st April 2020.

We herewith attach a copy of the 2020/2021 tariff book containing all the relevant charges and details for your information.

TNPA would like to assure you of our best service at all times.

Kind Regards,

Ricky Bhikraj
Acting GM: Commercial and Property Management
Transnet National Ports Authority
Date: 16/03/2020